

Message Text

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PAGE 01 JOHANN 01222 261351Z

46

ACTION AF-08

INFO OCT-01 EUR-12 ISO-00 DODE-00 EB-07 NRC-05 NSAE-00

USIA-06 TRSE-00 ERDA-05 CIAE-00 COME-00 PM-04 MC-02

ACDA-07 H-02 OMB-01 /060 W
----- 017921

P 261300Z JUL 76

FM AMCONSUL JOHANNESBURG

TO SECSTATE WASHDC PRIORITY 4920

INFO AMEMBASSY PARIS

AMEMBASSY PRETORIA

C O N F I D E N T I A L JOHANNESBURG 1222

E.O. 11652: GDS

TAGS: EGEN BEXP ETRD EFIN SF

SUBJECT: REQUEST FOR CLARIFICATION BY US FIRM WITH RESPECT TO
SAG DEFENSE RELATED CONTRACTS

REF: 1) JOHANNESBURG 1139 2) STATE 179546

1. ADDITIONAL INFORMATION REQUESTED BY DEPARTMENT REFTEL
ELICITED FROM BROWN OF FISHBACK AND MOORE IS AS FOLLOWS:

A. NO. PERIMETER DEFENSE DOES NOT INCLUDE NAMIBIA

B. PRIMARY FUNCTION IS ANTI-INSURGENCY GROUND DEFENSE
SYSTEM WITH GROUND TO AIR CAPABILITY

C. OF US DOLLAR 250 MILLION TOTAL COST REPEAT TOTAL COST
APPROXIMATELY 30 PERCENT WOULD GO TO US COMPANY IN
PROFITS AND LABOR COSTS WITH APPROXIMATION AT THIS TIME
DUE TO UNCERTAINTY WITH RESPECT TO COST OF FINANCING
WHICH, IF APPROVAL GIVEN, CAN BE CLARIFIED.

2. FY BROWN TRAVELING TO PARIS EARLY AUGUST AND WILLING MEET/
BRIEF EMBASSY PARIS ECON/COMMER IAL OFFICRS FURTHER ON PROGRAM
INCLUDING FISHBACH-MOORE PROPOSED CONTRACTS WITH FRENCH FIRMS
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PAGE 02 JOHANN 01222 261351Z

SHOULD DEPARTMENT FIND PROPOSAL PERMISSABLE UNDER US

GOVERNMENT GUIDELINES.

JOHNSON

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Message Attributes

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Disposition Event:
Disposition History: n/a
Disposition Reason:
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Margaret P. Grafeld
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04 MAY 2006

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To: STATE
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